The SAP licensing model is usage-based, and licenses should reflect the users’ actual activities. We advise corporations to gear their purchases toward what we term the “least-license” principle - keeping licensing to a minimum by assigning users only the licenses they need. Because the SAP licensing model is so complex, organizations very often use simplified assignment methods. For example, they base license assignment on authorizations, on the quantity or type of transactions used, or even on the frequency with which specific transactions are executed. But when system configuration does not reflect real needs, organizations risk over-licensing. Assigning licenses based on actual system usage requires periodic reviews and reassessment of licensing needs.

**YOUR NEED**

- To prepare for system measurement or license renegotiation
- To review your licensing assignment strategy
- To revise or restructure your licensing concept
- To form your licensing concept around real user activities
- To obtain an objective basis for reassessing licensing needs
Our Service

- Assesses license assignment based on system usage
- Identifies under- or over-licensing of employees
- Structures assignment of existing licenses
- Applies analytics to incorporate user-specific assignment strategies

Identifying potential

<table>
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<tr>
<th></th>
<th>Assigned users</th>
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<th>Possibly under licensed</th>
<th>Potential</th>
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Excerpt from the RBE Plus Browser: Identification of over and under licensing of users (checked against usage).

Your Benefit

- Provides data and a basis for system measurement negotiations
- Spots cost-saving opportunities
- Matches user activities to the assigned licenses
- Reveals over- and under-licensing of users
- Ensures that license assignment matches real requirements
- UnCOVERS breaches of license agreement
- Uses assessment criteria that are objective and replicable
- Delivers a documented basis for making decisions about how to tailor your physical and network access concept to your organization's needs. It can be edited and used as a presentation

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